Alma Information Systems, Inc. DBA: TexTALK MD Enterprise

Case Study: State of Maryland Provider Group

<u>Client:</u> 4 Doctor Specialty Practice <u>Number of Years on TexTALK MD:</u> 2 + Years <u>Implementation Period:</u> Less than 2 weeks

Challenges & Issues:

- 1. This practice was spending \$30,000 to \$40,000 per year for transcription services.
- 2. The wait time of 1 to 2 days for dictation to be returned, then they were printed and manually filed in paper form at practice's expense
- 3. Manage all outside correspondence (referral letters, lab results, etc) by hand filing them in paper charts, expensive and labor intensive. Not to mention how frequently items are filed incorrectly or lost and the time it takes to retrieve them
- 4. Cost of chart cabinets, charting on paper and the filing time spent by staff was costing the practice thousands of dollars per year, not to mention staff time lost searching for charts
- 5. Physician on call had no access to paper charts, could not write or refill prescriptions with a few clicks, could not automatically see patient's Rx history, check for drug to drug and drug-allergy interactions

Solutions:

- Implemented TexTALK MD CMS Certified Voice Command EHR technology for less than \$37,000 for 4 doctors and 5 staff people
- 2. Create and store dictations directly on their local server on the same day of the patient visit
- 3. All Charts notes are automatically stored electronically immediately and require no printing of dictation drastically reducing paper and printing costs, and eliminated manual filing expenses Also making chart notes immediately available on all computers in all locations
- 4. All outside correspondence are scanned and stored immediately in the patient's electronic chart. Lab orders and results, and most radiology reports/images are sent directly to the practice electronically. Again eliminating staff time required filing paper charts and the information is available across the entire office right away

Return on Investment:

- 1. The practice saw an immediate return on their investment and recouped all of the real dollars spent in less than one year
- 2. All doctors were using TexTALK MD on the 1st day it was installed, and were proficient in under 2 weeks
- 3. Low ongoing cost 2nd year, 3rd year and beyond: Includes all software updates and complete onsite and off-site software support for less than \$11,000 per year or just \$2,750 per doctor per year
- 4. The practice also saved everyday on printer cartridges, printer wear and tear cost, paper cost, nearly eliminated all staff filing time
- 5. When chart notes are immediately available, the billing staff can bill for services right away and attach chart notes as needed for instant payment from the insurance company

Quotes from Doctors and Practice Administrator:

"TexTALK MD was easy to use and we started charting electronically from day one. Training was onsite and very comprehensive and easy to understand"

"Having notes immediately available allowed us to file IMEs instantly and got us paid faster than ever. The entire staff was able to access all chart notes instantly, saving us time and money" "The transition to EHR was much easier than we expected. No downtime time required."

<u>See TexTALK MD in action TODAY at www.youtube.com/TexTALKMD</u>

<u>Call today for a complete onsite customized demonstration for your practice 240-793-3280</u>